



Trade Finance List of Prices and Services for Corporate Clients in Germany

Valid from April 2013

Provided no charges deviating from this have been arranged individually, the charges stated in this List of Prices and Services shall apply.

Apart from the standard conditions specified here, further costs can incur for additional services (e.g. postage, telephone charges, other expenses).

Any amendments to the List of Prices and Services for Corporate Clients in Germany in Trade Finance Business shall be offered to the Client in text form no later than two months before their proposed date of entry into force. The amendments shall be deemed to have been approved by the Client, unless the Client has indicated disapproval before their proposed date of entry into force.

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1 Export

1.1 Letter of Credit

Pricing				
Service	‰	Pricing (EUR)		
		Flat	Minimum	Maximum
Preadvice of a letter of credit		75.—		
Advice of a letter of credit	1.0		150.—	400.—
Amendment to a letter of credit		100.—		
Acceptance of documents	1.5		150.—	
Processing of documents	1.5		150.—	
Monitoring of maturity dates for payments under deferred payment letter of credit not confirmed by us	1.0		150.—	400.—
Confirmation commission	Individually arranged		300.— per quarter	
Deferred payment commission confirmed letter of credit	Individually arranged		300.— per quarter	
Acceptance commission	Individually arranged		300.— per quarter	
Transfer of a letter of credit	3.0		500.—	

Conditions for special services		
Service	‰	Pricing (EUR)
		Flat/ min.
Acknowledgement of assignment of proceeds		250.—
Automatic reminder		15.—
Manual reminder/correspondence (incl. SWIFT)		40.—
Bill issuance		30.—
Monitoring of payment receipts		25.—
Advice/issue of irrevocable payment authorization	2.0	200.— minimum
Preliminary examination of documents (per document/ minimum overall EUR 75.—)		25.—
Reimbursement charges		50.—
Discrepancy fee		100.—
Courier charges		50.—



1.2 Collections

Pricing				
Service	‰	Pricing (EUR)		
		Flat	Minimum	Maximum
Documentary collection commission	3.0		125.—	
Maturity control for collections against acceptance		100.—		
Amendment to collection instructions		100.—		
Release of documents without payment	3.0		125.—	

Conditions for special services			
Service	‰	Pricing (EUR)	
		Flat / min.	
Bill issuance		30.—	
Acknowledgement of cession		250.—	
Automatic reminder		15.—	
Manual reminder / correspondence (incl. SWIFT)		40.—	
Courier charges		50.—	



2 Import

2.1 Letter of credit

Pricing				
Service	‰	Pricing (EUR)		
		Flat	Minimum	Maximum
Preadvice of a letter of credit		100.—		
Irrevocability fee	Individually arranged		200.— per quarter	
Issuance of a letter of credit		125.—		
Amendment to a letter of credit		100.—		
Acceptance of documents	3.0		150.—	
Deferred payment commission	Individually arranged		200.— per quarter	
Acceptance commission	Individually arranged		200.— per quarter	

Conditions for special services		
Service	‰	Pricing (EUR)
		Flat / Min.
Manual reminder / correspondence (incl. SWIFT)		40.—
Discrepancy fee		175.—
Endorsement fee		75.—
Pre-release of goods		175.—
Refusal of documents	3.0	150.—
Release of goods		150.—
Courier charges		50.—



2.2 Collections

Pricing				
Service	‰	Pricing (EUR)		
		Flat	Minimum	Maximum
Documentary collection commission	1.5		125.—	
Maturity control for collections against acceptance		100.—		
Handling commission	1.5		100.—	
Amendment		100.—		
Release of documents without payment	1.5		125.—	

Conditions for special services		
Service	‰	Pricing (EUR)
		Flat / min.
Bill protest		250.—
Manual reminder / correspondence (incl. SWIFT)		40.—
Direct collection	1.5	125.—
	Plus 3.0 for exporter	100.—
Courier charges		50.—
Endorsement fee		75.—
Release of goods before arrival of documents		175.—
Release of goods		150.—



3 Guarantees

Pricing				
Service	‰	Pricing (EUR)		
		Flat	Minimum	Maximum
Advice of guarantee	1.0		150.—	
Guarantee commission	Individually arranged		400.— per annum	
Issuing fee (standard wording)		125.—		
Issuing fee (non-standard wording)		200.—		
Development of individual text (pricing per hour)		150.—		
Amendment		100.—		
Settlement	3.0		300.—	

Conditions for special services		
Service	‰	Pricing (EUR)
		Flat/min.
Acknowledgement of cession		250.—
Manual reminder/correspondence (incl. SWIFT)		40.—
Handling of assumption of a debt		150.—
Reduction against submission of documents	1.5	150.—
Forwarding claims under advised guarantees	3.0	250.—
Courier charges		50.—